



A Healthy Dose of Data: Sensor Application for Patient Monitoring and Dosimetry

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Agenda

- Medical Market
- Adherence and Compliance
- Solutions
- What products for what applications
- Open Discussion





Quick Introduction

- Employed at Motorola / Freescale Semiconductor from February 1995 to the present, where I've had multiple careers. Most recently:
 - SoC Integration, Synthesis, Timing Closure and Verification
 - Sensor Applications / Product Definition / System Architecture
 - basically, solving applications, systems implementation problems and defining new products
- Miguel.Salhuana@freescale.com





The Medical Market

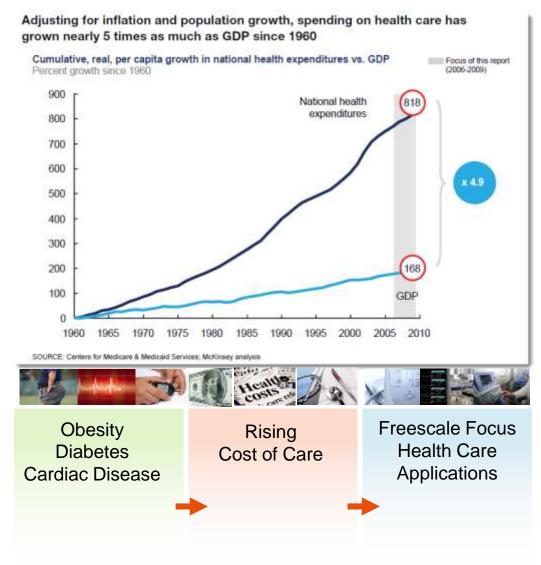






The Challenge

- Worldwide today:
 - Adherence and Compliance continues to be an issue
 - -860 million chronic disease patients
 - 600 million elders age 60 or older
 - 75-85% of health care spending is on chronic disease management
 - 200K hospitals, 18M hospital beds



Source: World Health Organization – McKinsey, Continua Alliance, Frost & Sullivan





Opportunity for Impact







Rising Health Care Costs



Remote Patient Monitoring



Remote and Emerging Markets

- 65+ year-old population will triple by 2050 to an approximate 1.53B
- 80+ year-old population will quintuple by 2050
- U.S. health care spending exceeds 17.1% of GDP, Europe not far behind
- Current US health care spending exceeds \$2.86 trillion
- RPM has the ability to reduce health care costs by monitoring adherence and compliance
- Mobile health projected to disrupt and shift health care delivery markets worldwide, especially in emerging economies
- Health care expenditure in APAC will double in the next 6 years
- APAC Health care market is expected to expand at a 12.8% CAGR which is more than double the global health care market

Sources: World Health Report, Databeans, Frost & Sullivan,, iNEMI, Economic Times





Health Care Market Solutions





Diagnostic and Therapy



Imaging

Blood Glucose Meter

Blood Pressure Monitor

Thermometer

Scale

ECG

SPO₂

Telehealth System

Activity Monitor

Smart Delivery Systems

Point of Care

Defibrillator

Cardiac Implant

Respiratory, Anesthesia

Hearing Aid

Drug Delivery

Patient Monitoring

BGM, BPM, ECG, SPO2

Ultrasound

X-Ray

CT

MRI

PET

OCT





Freescale Offerings

Freescale is a trusted provider of high quality technical solutions enabling the development of breakthrough medical systems







Portable Medical

Ultra low-power, highly integrated mixed-signal **MCUs**

High performance analog

Connectivity

Sensors

Diagnostic and Therapy

Scalable MCU/MPU solutions for processing, display, and more

High performance analog

Connectivity

Sensors

Imaging

High performance & multicore DSP and MPUs for advanced processing

High performance analog

RF amplifier



Product Longevity: Up to 15 years of assured supply for Medical products



Trends for Innovation

Home **Portable Medical**



Portable





Connected

Cost Efficient

Diagnostic, **Patient Monitoring** and Therapy



Doctor's office





Patient's home

Portable

Medical **Imaging**



Radiology center





In the field

Connected

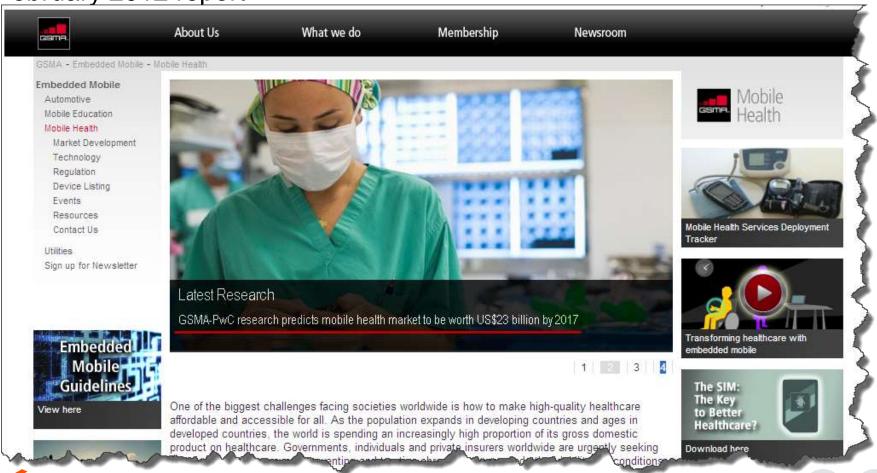




Trends for Innovation

"GSMA-PwC research predicts mobile health market to be worth \$23 billion by 2017"

February 2012 report





External Use | 9

TF2015 Source: mHealthWatch and GSMA

Trend for Innovation

- With mobile connectivity we have the ability to remotely monitor patients to determine adherence and compliance
- According to the National Broadband Plan drafted earlier this year by the Federal Communications Commission (FCC), the use of remote patient monitoring technology in conjunction with electronic health records (<u>EHR</u>) could save the health care industry \$700 billion over 15 to 20 years.
- According to the 2014 HIMSS Analytics Mobile Survey, more than a third of physicians (36%) use mobile devices to record patient data at the bedside and 69% view patient data on their mobile devices.





Adherence and Compliance







What is adherence and compliance

- Medication Adherence: The patient's conformance with the provider's recommendation with respect to timing, dosage, and frequency of medication-taking during the prescribed length of time
- Compliance: Patient's passive following of provider's orders
- Persistence: Duration of time patient takes medication, from initiation to discontinuation of therapy





Background

- Medication prescriptions never filled: 20% to 30%
- Medication not continued as prescribed in about 50% of cases
- The World Health Organization estimated that by 2020, the number of Americans affected by at least one chronic condition requiring medication therapy will grow to 157 million
- In the US rates of medication adherence drop after first six months
- Only 51% of Americans treated for hypertension are adherent to their long-term therapy
- About 25% to 50% of patients discontinue statins within one year of treatment initiation
- Only about 20% of sleep apnea patients continue the use of their prescribed CPAP machine

Source: Choudhry 2011, N Engl J Med; Yeaw 2009, J Manag Care Pharm; Script Your Future press release, November 2, 2011 Source: Lindberg E, Berne C, Elmasry A, Hedner J, Janson C. CPAP treatment of a population-based sample: what are the benefits and the treatment compliance? Sleep Med 2006;7:553–560





Burden of Non-Adherence

- Direct cost estimated at \$100 billion to \$289 billion annually
- Costs \$2000 per patient in physician visits annually

 Non-adherence for sleep apnea patients increases daytime sleepiness, depresses mood, increases automobile accidents, blood pressure and other cardiovascular events

Sources: Ho 2009, Circulation; Levine et al. 2013, Annals of Neurology





Non-adherence—Mortality, Hospitalizations, ED Visits

- Non-adherence causes ~30% to 50% of treatment failures and 125,000 deaths annually
- Non-adherence to cardioprotective medications increased risk of cardiovascular hospitalizations (10% to 40%) and mortality (50% to 80%)
- Poor adherence to heart failure medications increased the number of cardiovascular-related emergency department (ED) visits





Addressing the adherence and compliance dilemma

Freescale as a Trusted Partner







Freescale's Value to the Health Care Market

Freescale is a trusted provider of high quality technical solutions that enable the development of breakthrough Health care systems

Trusted Partner

Freescale is on your team, delivering innovative products with long lives and the quality you expect from a leader.

and has put together the technical infrastructure to provide the highest level of support in the

access to nearly all the necessary components for Healthcare systems



Long Product Lives

Quality

Service





Product Longevity Program

- The embedded market needs long-term product support
- Freescale has a longstanding track record of providing long-term production support for our products
- Freescale introduced a formal product longevity program for the market segments we serve
 - For the Automotive and Health care segments,
 Freescale will make a broad range of program devices available for a minimum of 15 years
 - For all other market segments in which Freescale participates, Freescale will make a broad range of devices available for a minimum of 10 years
 - Life cycles begin at the time of launch
- A list of participating Freescale products is available at: <u>www.freescale.com/productlongevity</u>







Health Care Products Development Position

Standard sales operating procedure CLASS I will be followed

CLASS II Standard sales operating procedure will be followed

- CLASS III Risk analysis performed as per SOP 3-14
 - All opportunities reviewed by Freescale Health care Manager and Business Unit GM
 - Examples of Class III applications for which we are currently providing solutions:
 - Wireless interface for cardiac implantable
 - External defibrillator
 - Life vest with built-in defibrillator







Addressing the adherence and compliance dilemma

Health Care Technology Leadership







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Health care Technology Leadership

Freescale is committed to the Health care device marketplace and has put together the technical infrastructure to provide the highest level of support in the IC industry

access to nearly all the Health care systems



Medical Center of Excellence

Continua Alliance

Medical Advisory Board

Strategic Partnerships





Continua Members



























































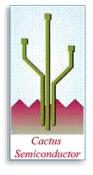






Strategic Partnerships

 Freescale and Cactus Semiconductor consummated a partnership to provide medical device designers and their customers customized analog mixed-signal and SOC solutions, completing the signal and control chain of your system.





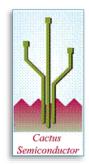
- With over 30 combined years in medical ASIC development and more than 50 patents, Cactus is an innovative medical ASIC company that provides custom analog and mixedsignal IC and SOC solutions for medical applications.
- This partnership allows Freescale and Cactus together to provide a complete integrated solution set for our medical customer base.





Cactus Health Care Application Examples

- Cardiac Pacemakers and Defibrillators
- ECG
- Glucose Meters
 - SoCs
 - AFEs
- Heart and Respiratory Monitors
- Drug Infusion Pumps
- Ultrasound
- Implantable Neurological Sensors and Stimulators
- Implantable Surgical Sensors
- Implantable Drug Pump
- Hearing Aid IC's
- Orthopedic Sensors
 - Piezo Tx / Rx
- Sleep Apnea Devices







Strategic Partnerships

 Freescale and Monebo announced a partnership to provide medical device designers and their customers optimized electrocardiogram (ECG) solutions and quicker time to market by delivering the industry's first ECG-on-a-chip.





- Monebo is an innovative medical device company that provides technology solutions to monitor, assess and interpret the electrical activity of the heart.
- This partnership allows Freescale and Monebo to provide a complete hardware and software solution to address the needs of the ECG market.







Addressing the adherence and compliance dilemma

Product Portfolio







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Health Care Technology Leadership

Freescale is committed to the Health care device marketplace and has put together the technical infrastructure to provide the highest level of support in the IC industry

Product Portfolio

Freescale has one of the largest and most diverse IC portfolio's in the industry, giving customers access to nearly all the necessary components for designing breakthrough Health care systems



Long Product Lives

Quality

Service

Medical Center of Excellence

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Medical Advisory Board

Strategic Partnerships

MCU's and MPU's

Sensors (Medical Grade)

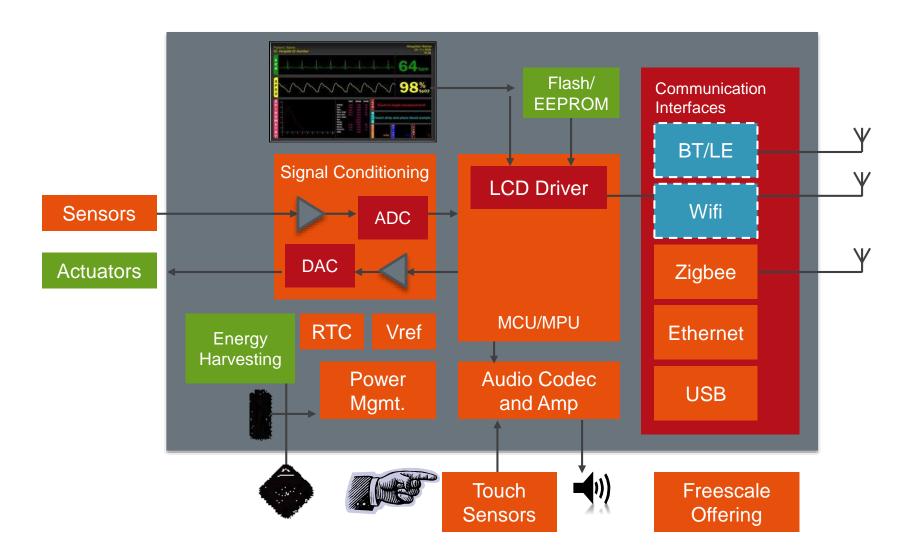
Analog

Wireless





Medical Device Generic Architecture







Freescale Offers a Full Portfolio of MEMS & Sensors

eCompass





Touch Sensors

Magnetometers





Gyro

Accelerometers





Altimeter / Pressure

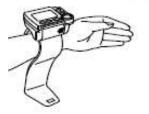


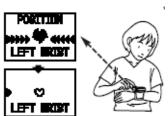




Blood Pressure Monitors









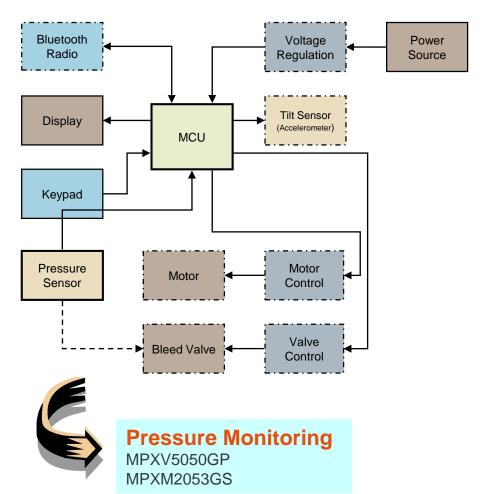


Position cuff on left wrist with left thumb facing upward

Press start button. Position sensor detects correct placement of arm in relation to the heart.

Once wrist is in the correct position the cuff will inflate and take the measurements.

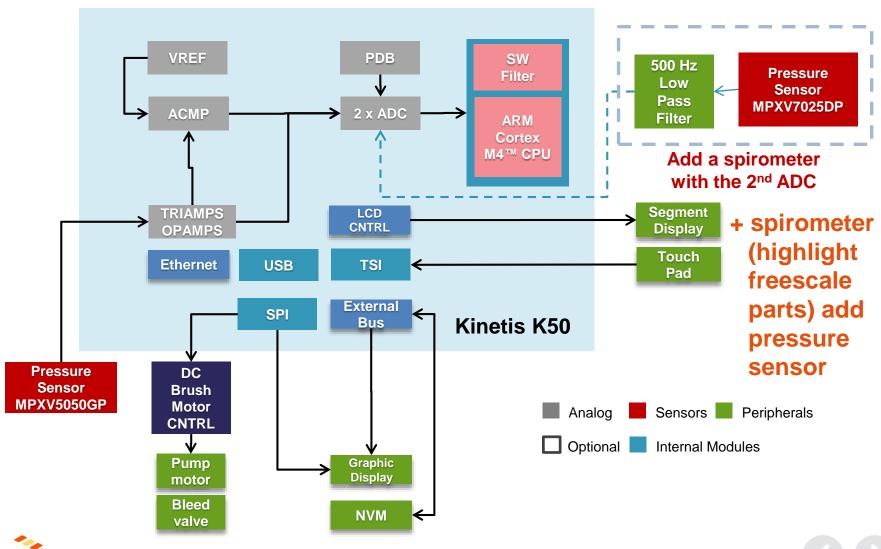
Reading is displayed on the LCD screen







High-End Blood Pressure Monitor (BPM)



freescale "

Negative Pressure Wound Management



Negative Pressure Wound Management or Closed Wound Suction (CWS) is a non-invasive treatment by which controlled localized negative pressure (suction) is delivered to a wide variety of acute, sub-acute, and chronic wounds.

Air Pressure Management System

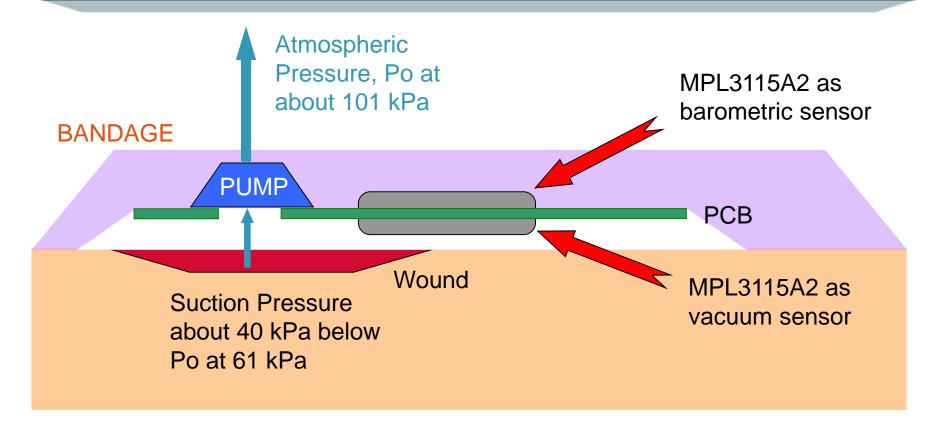
MPL3115A2 MPXM2053GS MPXV5100GC6U





MPL3115A2 in Wound Management

The MPL3115A2 digital pressure sensor essentially can act as a vacuum sensor at altitudes below 10,000 Feet. Broader pressure range is achieved closer to sea level.







Patient Monitoring



CO2 Module

MPXV2010 (Flow measurement) MPL3115A2 (Digital Barometer)

MPXM2051 Key Features

- Pressure range 0~50kPa gauge
- Temperature compensated over 0°C to +85°C
- Linearity: +/- 0.3%
- Full scale span: 40 +/- 1.5mV
- Offset: +/- 1.0mV
- Available in easy-to-use tape and reel
- Ratiometric to supply voltage
- Gauge ported





Respirator Machine





Freescale IPS for **Respiratory Device:**

- Wide pressure range product portfolio from negative to positive pressure.
- Low pressure range family (+/-2kPa, 4kPa, 6kPa, 10kPa) offer design flexibility.
- Ideally suited for microprocessor or microcontroller-based systems
- Easy to implement (no amplifier needed)
- Digital barometer MPL3115A2 offer <1.0kPa accuracy



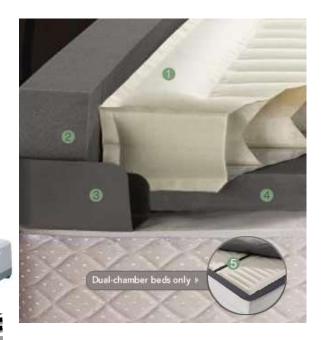


Medical Bed/Air Mattress

Prevents

- necrosis of the muscle
- pressure sores or
- ulceration











Blood Circulation Therapy



Continuous Enhanced Circulation Therapy (C.E.C.T.) System

The system provides the optimal hemo-dynamic profile by applying intermittent, sequential pressure to the patient's leg in a systematic pattern, increasing the peak venous velocity (PVV) of venous blood flow and reducing the risk of clot formation.







Sleep Apnea

Cycle of Obstructive Sleep Apnea



Continuous Positive **Airway** Pressure (C.P.A.P.)

- Positive airway pressure (PAP) is a method of respiratory ventilation used primarily in the treatment of sleep apnea.
- Barometric measurement is also critical in some applications to avoid altitude deviation.

Air Pressure Management System MPXV5004GC6T1 MPXV7002DP

Barometric Measurement MPL3115A2 (Digital barometer)











www.Freescale.com

Backup Slides







Medical Center of Excellence

The Facts

- Dr. Jose Fernandez Villasenor leads Freescale's Medical Center of Excellence.
- Practicing Surgeon, EE, and Healt Care Marketing
- Author, Blogger, speaks 7 languages
- Blog: Freescale Medical by Design



http://s.eeweb.com/pulse/eeweb-pulse-2012-36.pdf

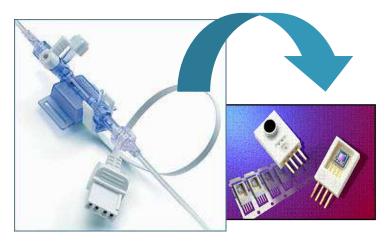






Blood Pressure Package

Disposable Pressure Sensors MPX2300DT



A standard invasive blood pressure monitoring kit - sterile, single-use kits that relay blood pressure information from a pressure monitoring catheter to a patient monitoring system.

Freescale's MPX2300DT is a low cost, high volume, miniature pressure sensor package for the application.

Key Features

- Low Cost
- Integrated temperature compensation and calibration
- Ratiometric to supply voltage
- Polysulfone case material (Medical, Class V Approved)
- Provided in easy-to-use tape and reel











www.Freescale.com